

Distribution and delivery of courses from the programme ensa First Aid for Mental Health

Authorization

The Partner is authorized to promote, market, and deliver ensa courses. They will use their own instructors who are certified and trained by the foundation. If required, the Partner can book additional external instructors with the Foundation.

Guidelines and Quality standards

The partner shall deliver all courses exclusively in compliance with the licence guidelines, specifications and quality standards of the foundation as described in the product guidelines. These form an integral part of this document and the applicable partner agreement.

Billing

Billing is based on the actual number of participants in the ensa.swiss course administration system after the course has been completed. The minimum number of participants per course is eight, and the maximum number of participants per course is 20. This is in line with the teaching concept and licence agreement of Mental Health First Aid International.

Corporate partners – standard rates for in-house courses

Services	Unit	Price per unit excl. VAT
Mental Health First Aid: focus Adults (Classroom course)	Per participant	CHF 160.00
Mental Health First Aid: focus Adults (Webinar)	Per participant	CHF 190.00
First Aid Conversations for Managers (Classroom course)	Per participant	CHF 84.00
First Aid Conversations for Managers (Webinar)	Per participant	CHF 100.00
Mental Health First Aid: focus Youth (Classroom course)	Per participant	CHF 150.00
Mental Health First Aid: focus Youth (Webinar)	Per participant	CHF 180.00
ensa Refresher: focus Adults (Classroom course)	Per participant	CHF 74.00
ensa Refresher: focus Adults (Webinar)	Per participant	CHF 74.00
ensa Refresher: focus Youth (Classroom course)	Per participant	CHF 74.00
ensa Refresher: focus Youth (Webinar)	Per participant	CHF 74.00
First Aid Conversations about Suicide (Classroom course / Webinar)	Per participant	CHF 60.00
First Aid Conversations about Non-Suicidal Self-Injury (NSSI) (Classroom course / Webinar)	Per participant	CHF 60.00
ensa Follow-Up Session for Managers, focus Adults, focus Youth (Classroom course / Webinar)	Per group	CHF 400.00
Onboarding fee	One-time	CHF 1'250

Corporate partners – non-profit rates for in-house courses

Services	Unit	Price per unit excl. VAT
Mental Health First Aid: focus Adults (Classroom course)	Per participant	CHF 120.00
Mental Health First Aid: focus Adults (Webinar)	Per participant	CHF 150.00
First Aid Conversations for Managers (Classroom course)	Per participant	CHF 74.00
First Aid Conversations for Managers (Webinar)	Per participant	CHF 88.00
Mental Health First Aid: focus Youth (Classroom course)	Per participant	CHF 150.00
Mental Health First Aid: focus Youth (Webinar)	Per participant	CHF 180.00
ensa Refresher: focus Adults (Classroom course)	Per participant	CHF 60.00
ensa Refresher: focus Adults (Webinar)	Per participant	CHF 60.00
ensa Refresher: focus Youth (Classroom course)	Per participant	CHF 60.00
ensa Refresher: focus Youth (Webinar)	Per participant	CHF 60.00
First Aid Conversations about Suicide (Classroom course / Webinar)	Per participant	CHF 50.00
First Aid Conversations about Non-Suicidal Self-Injury (NSSI) (Classroom course / Webinar)	Per participant	CHF 50.00
ensa Follow-Up Session for Managers, focus Adults, focus Youth (Classroom course / Webinar)	Per group	CHF 400.00
Onboarding fee	One-time	CHF 1'000

Booking fees for external ensa-certified instructors

Services	Unit	Fee per course excl. VAT
Mental Health First Aid: focus Adults (Classroom course / Webinar)	Per experienced instructor	CHF 1'800.00
Mental Health First Aid: focus Adults (Classroom course / Webinar)	Per trainee instructor	CHF 900.00
Mental Health First Aid: focus Youth (Classroom course / Webinar)	Per experienced instructor	CHF 2'000.00
Mental Health First Aid: focus Youth (Classroom course / Webinar)	Per trainee instructor	CHF 1'000.00
all half-day courses (First Aid Conversations for Managers, Refresher, First Aid Conversations about Suicide / about Non-Suicidal Self-Injury (NSSI))	Per experienced instructor	CHF 570.00
all half-day courses (First Aid Conversations for Managers, Refresher, First Aid Conversations about Suicide / about Non-Suicidal Self-Injury (NSSI))	Per trainee instructor	CHF 285.50
ensa Follow-Up Session for Managers, focus Adults, focus Youth (Classroom course / Webinar)	Per experienced instructor	CHF 350.00

When external instructors are paid via the foundation, a 10% surcharge is added to the salary costs. This fee is payable by the ensa partner and does not affect instructor remuneration. Partners have the option of remunerating instructors directly at any time. All prices quoted are exclusive of 8.1% VAT and expenses (2nd class).

Distribution partners – standard rates for in-house courses for organisations

Services	Unit	Min. selling price per unit incl. VAT	Partner share excl. VAT	Foundation share excl. VAT
Mental Health First Aid: focus Adults (Classroom course)	Per participant	CHF 480.00	CHF 320.00	CHF 160.00
Mental Health First Aid: focus Adults (Webinar)	Per participant	CHF 480.00	CHF 290.00	CHF 190.00
First Aid Conversations for Managers (Classroom course)	Per participant	CHF 250.00	CHF 166.00	CHF 84.00
First Aid Conversations for Managers (Webinar)	Per participant	CHF 250.00	CHF 150.00	CHF 100.00
Mental Health First Aid: focus Youth (Classroom course)	Per participant	CHF 450.00	CHF 300.00	CHF 150.00
Mental Health First Aid: focus Youth (Webinar)	Per participant	CHF 450.00	CHF 270.00	CHF 180.00
ensa Refresher: focus Adults (Classroom course)	Per participant	CHF 220.00	CHF 146.00	CHF 74.00
ensa Refresher: focus Adults (Webinar)	Per participant	CHF 220.00	CHF 146.00	CHF 74.00
ensa Refresher: focus Youth (Classroom course)	Per participant	CHF 220.00	CHF 146.00	CHF 74.00
ensa Refresher: focus Youth (Webinar)	Per participant	CHF 220.00	CHF 146.00	CHF 74.00
First Aid Conversations about Suicide (Classroom course / Webinar)	Per participant	CHF 180.00	CHF 120.00	CHF 60.00
First Aid Conversations about Non-Suicidal Self-Injury (NSSI) (Classroom course / Webinar)	Per participant	CHF 180.00	CHF 120.00	CHF 60.00
ensa Follow-Up Session for Managers, focus Adults, focus Youth (Classroom course / Webinar)	Per group	CHF 1'200.00	CHF 800.00	CHF 400.00

Distribution partners – non-profit rates for in-house courses for organisations

Services	Unit	Min. selling price per unit incl. VAT	Partner share excl. VAT	Foundation share excl. VAT
Mental Health First Aid: focus Adults (Classroom course)	pro Teilnehmer*in	CHF 380.00	CHF 260.00	CHF 120.00
Mental Health First Aid: focus Adults (Webinar)	pro Teilnehmer*in	CHF 380.00	CHF 230.00	CHF 150.00
First Aid Conversations for Managers (Classroom course)	pro Teilnehmer*in	CHF 220.00	CHF 146.00	CHF 74.00
First Aid Conversations for Managers (Webinar)	pro Teilnehmer*in	CHF 220.00	CHF 132.00	CHF 88.00
Mental Health First Aid: focus Youth (Classroom course)	pro Teilnehmer*in	CHF 450.00	CHF 300.00	CHF 150.00
Mental Health First Aid: focus Youth (Webinar)	pro Teilnehmer*in	CHF 450.00	CHF 270.00	CHF 180.00
ensa Refresher: focus Adults (Classroom course)	pro Teilnehmer*in	CHF 180.00	CHF 120.00	CHF 60.00
ensa Refresher: focus Adults (Webinar)	pro Teilnehmer*in	CHF 180.00	CHF 120.00	CHF 60.00
ensa Refresher: focus Youth (Classroom course)	pro Teilnehmer*in	CHF 180.00	CHF 120.00	CHF 60.00
ensa Refresher: focus Youth (Webinar)	pro Teilnehmer*in	CHF 180.00	CHF 120.00	CHF 60.00
First Aid Conversations about Suicide (Classroom course / Webinar)	pro Teilnehmer*in	CHF 150.00	CHF 100.00	CHF 50.00
First Aid Conversations about Non-Suicidal Self-Injury (NSSI) (Classroom course / Webinar)	pro Teilnehmer*in	CHF 150.00	CHF 100.00	CHF 50.00
ensa Follow-Up Session for Managers, focus Adults, focus Youth (Classroom course / Webinar)	pro Gruppe	CHF 1'200.00	CHF 800.00	CHF 400.00

Distribution partners – public courses

Services	Unit	Min. selling price per unit	Partner share	Foundation share
Mental Health First Aid: focus Adults (Classroom course)	pro Teilnehmer*in	CHF 380.00	CHF 260.00	CHF 120.00
First Aid Conversations for Managers (Classroom course)	pro Teilnehmer*in	CHF 220.00	CHF 146.00	CHF 74.00
Mental Health First Aid: focus Youth (Classroom course)	pro Teilnehmer*in	CHF 450.00	CHF 300.00	CHF 150.00
ensa Refresher: focus Adults (Classroom course)	pro Teilnehmer*in	CHF 180.00	CHF 120.00	CHF 60.00
ensa Refresher: focus Youth (Classroom course)	pro Teilnehmer*in	CHF 180.00	CHF 120.00	CHF 60.00
First Aid Conversations about Suicide (Classroom course)	pro Teilnehmer*in	CHF 150.00	CHF 100.00	CHF 50.00
First Aid Conversations about Non-Suicidal Self-Injury (NSSI) (Classroom course)	pro Teilnehmer*in	CHF 150.00	CHF 100.00	CHF 50.00